

HEATH & SHERWOOD (1964) LIMITED

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www.heathandsherwood.com



Cost Estimator

Mineral Processing Products & Sampling Systems / Smelting Products

Heath & Sherwood (1964) Limited designs, manufactures, and sells mineral processing and smelter related equipment based in our main office in Kirkland Lake, Ontario. Kirkland Lake is a small mining community in picturesque Northeastern Ontario, with a population of 9000. The town offers a great deal to its residents including numerous service and recreational groups, providing residents with the same amenities available in larger urban centres. Surrounded by Canada's beautiful Boreal Forest, Kirkland Lake boasts easy access to skiing, snowshoeing, and hiking trails, as well as numerous areas to hunt, fish, and explore.

In addition to our main Kirkland Lake office, we also have a sales office located in Mississauga, Ontario. We also have agents and partners in Australia, India, Mexico, China, Chile, and Italy. These partnerships allow us to maintain a competitive global presence, servicing our customers in over 65 countries.

The successful candidate will be responsible for estimating product costs, and may include the following tasks:

- Create a database of products and options, with associated costs, that is accessible to Sales Team
- Maintain standard price lists
- Reconcile job costs to actual estimates after each job is complete
- Update costs based on changes in raw material or component pricing, labour rates, or changes made to product design
- Update product descriptions and associated costs as directed by Sales Team, and as confirmed by Engineering Team
- Liaise with Purchasing to get quotes from sub-vendors, and to obtain price formulas or contract pricing
- Incorporate partner companies' products into our database
- Build quotes based on equipment selections
- Maintain detailed and accurate quote database
- Assistance to Sales Team as needed.

The ideal candidate will have a technical diploma, or have proven technical experience in estimating. This self-motivated, independent worker should have proficiency in MS Office, knowledge in database creation/maintenance, and knowledge of job costing. The candidate should also possess the ability to read a blueprint. The ability to collaborate with others to meet tight deadlines, and a customer-focused attitude is a must.

Salary package is made up of base salary, benefits, and potential profit sharing based on the years profitability and employee performance. Position is currently vacant, and we are flexible as to scheduling interview dates with potential candidates, as well as the start date of the successful candidate. Only candidates selected for an interview will be contacted.

Resume and cover letters can be emailed to Carlo Dal Pai at info@heathandsherwood.com